





Agenda

May I please start with some questions...

- 1. Why Blockchain?
- 2. Blockchain Platform and what it offers
- 3. When to use Blockchain
- 4. How to start Blockchain Journey
- 5. Use cases
 - Supply chain
 - Banking
 - Healthcare
- 6. Blockchain Use cases being launched by Dubai Government
- 7. Finesse and Blockchain Offerings
 - Invoice Chain
- 8. Finesse Blockchain Partnerships



Why Blockchain?

Blockchain technology enables
bilateral settlement by eliminating
midpoint failures, delays, collateral
costs, and minimizes credit risks
and exchange spreads.

Decentralization

Elimination of intermediaries



Real-time settlement

High levels of Transparency

Drastic reduction in operational costs

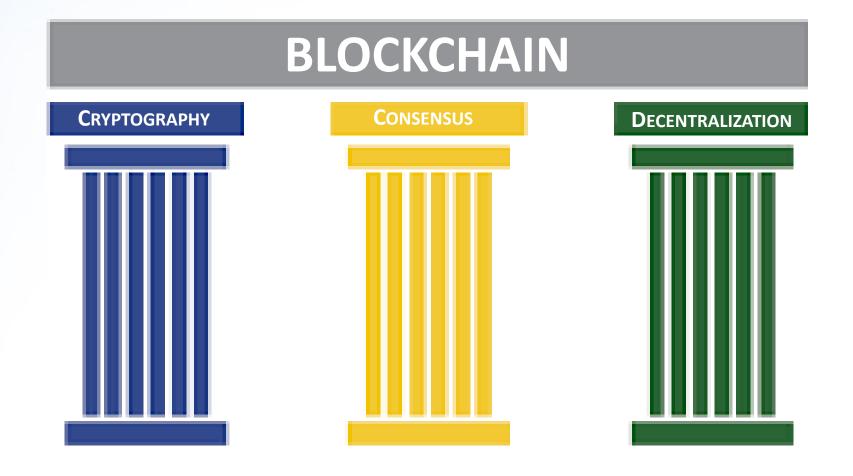


Blockchain Platform



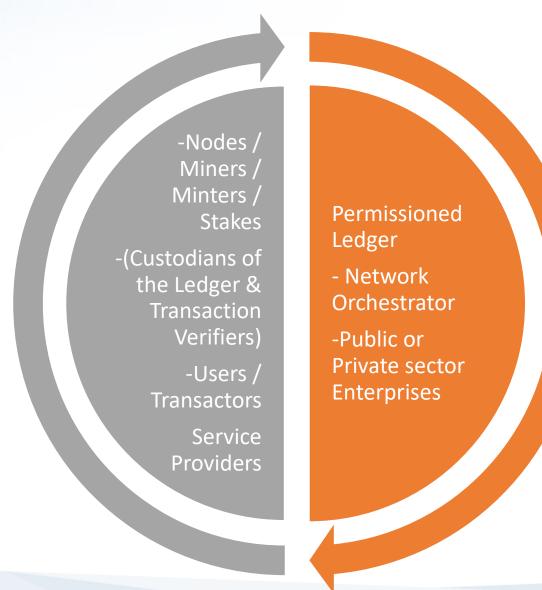
Pillars of Blockchain Technology

Blockchain as technology is combination of three concepts combined together





Participants in the Blockchain Transaction





Consensus

Its a way in which a majority of network members agree on the value of a piece of data or a proposed transaction, which then updates the ledger. Or in simple words it's just a way for a diverse group to make decisions without conflict.

It allows connected machines (nodes) to work together as a group that can even survive if some of its members fail. This tolerance of failure is another big advantage of blockchains and distributed ledgers, which have a kind of redundancy built in.

Consensus Algorithms

- Proof of work
- Proof of Stake
- Proof of identity
- etc...



"YOUR HONOR, I BELIEVE THE JURY HAS REACHED A VERDICT !"



Blockchain Defination and Offering

Blockchain is a transaction database shared by all nodes participating in a system. In essence, it is a distributed method of tracking and transferring assets online without need for a trusted party, Its a network of computers (nodes) that maintains and validates a record of consensus of those transactions via a cryptographic audit trail.



Shared Publicly

Servers, or nodes, maintain the entries (known as blocks) and every node sees the transaction data stored in the blocks when created



Decentralized

There is no central authority required to approve transactions and set rules



Secure

The database is an immutable and irreversible record. Posts to the ledger cannot be revised or tampered with–not even by the operators of the database



Trusted

Distributed nature of the network requires computer servers to reach a consensus, which allows for transactions to occur between unknown parties (permission-less) or set of known parties (permissioned)



Automated

The software is written so that conflicting or double transactions do not become written in the data set and transactions occur automatically



Blockchain Differentiators

Efficiency Improvement

- ✓ Reduces multiple hops between parties reducing transaction time
- ✓ Near Real time visibility of asset transactions to all parties
- ✓ All participants hooked onto single distributed system

Cost Savings

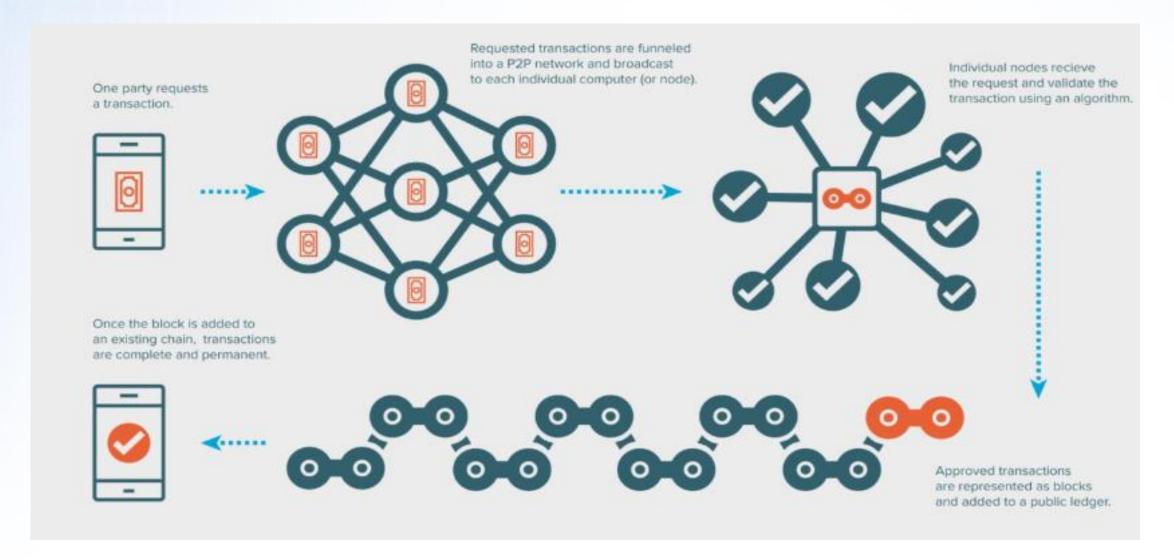
- ✓ Faster Settlement and hence better utilization of funds
- ✓ Low transaction Costs
- ✓ Low system maintenance costs- single system used by all participants

Trust

- ✓ Transparency of transactions to all participants
- ✓ Protection against tampering or change of records
- ✓ No Central Authority Consensus by all participants



How Does Blockchain Work?





How to Identify Right Use Cases for Blockchain?



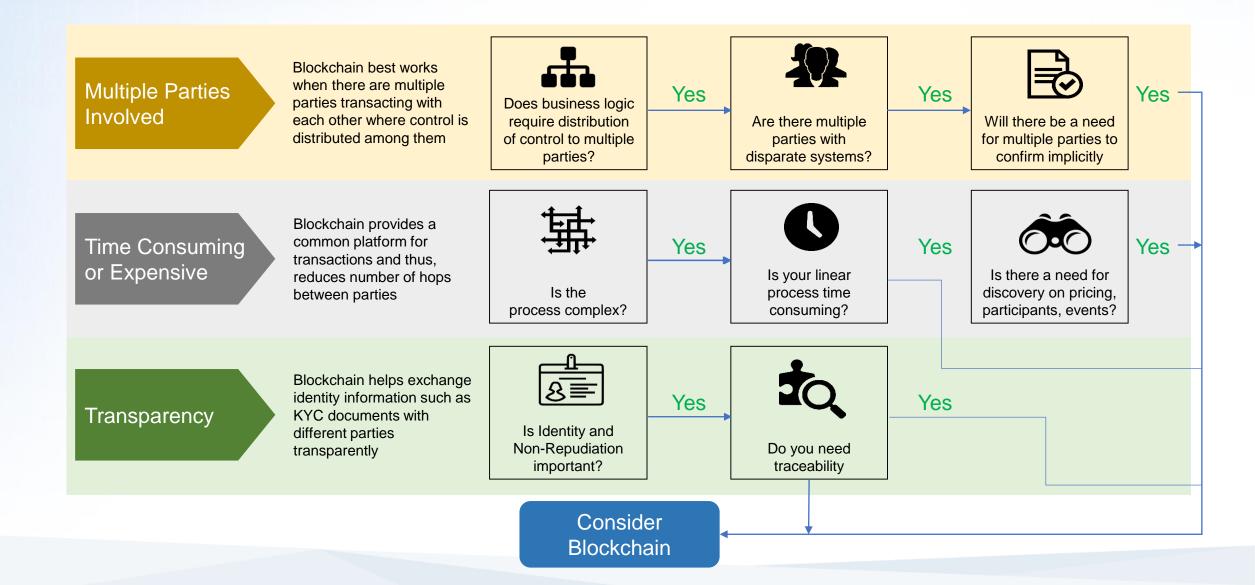
Some Blockchian Humor.....



Source : Blockchain Dilbert cartoon by Scott Adams



When to use Blockchain





Strategy for Blockchain Adoption

Organizations most commonly follow a four step process when it comes to Blockchain adoption

Four Step Process Learning and Building an Identifying a use case(s) Deciding between In-house Going Beyond Pilots for POC or Open Innovation Understanding Based on their business To do a POC, organizations In this initial phase, Banks After the POC, the next stage partner with other banks or needs and high-potential either partner with a is to implement it at scale technology firm or with a and put it in production. ioin a consortium to application areas of understand more about Blockchain, Organizations startup with an existing Organizations might decide arrive at an exhaustive list of Blockchain, its merits and solution to trial the proof of to Build (with vendors) or inde-merits potential use-cases house or use an application concept built by the consortium They also make use of Organizations choose one In some cases, forums, conferences, or two areas of Blockchain organizations might have its As an alternative, some workshops, and meetings application for further own matured internal team organizations acquire a start- up or invest in them to with startups and tech analysis and POC to develop and test the Proof of concept gain the capability and then experts scale it

Post identifying the appropriate strategic option, the organization can go ahead with the Commercial launch/implementation of the concept in live environment.



Permissionless v Permissioned

Permissionless:

Benefits:

- Anyone can use
- Lower cost of trust
- Privacy

Challenges:

- Regulatory compliance
- Cumbersome governance

Permissioned:

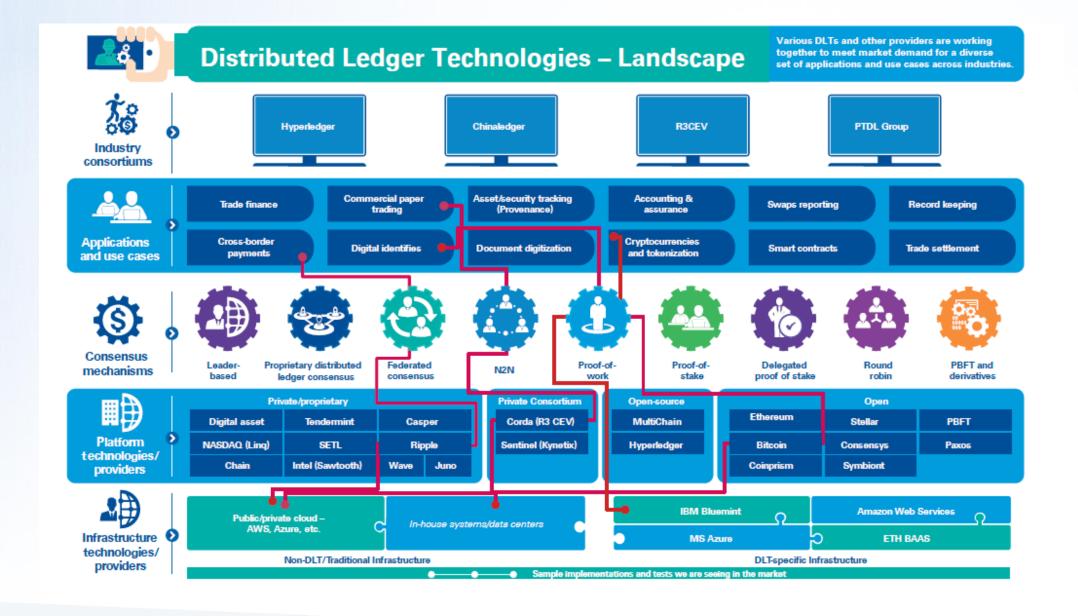
Benefits:

- Regulatory compliant
- Orchestrated governance
- Enterprise friendly

Challenges:

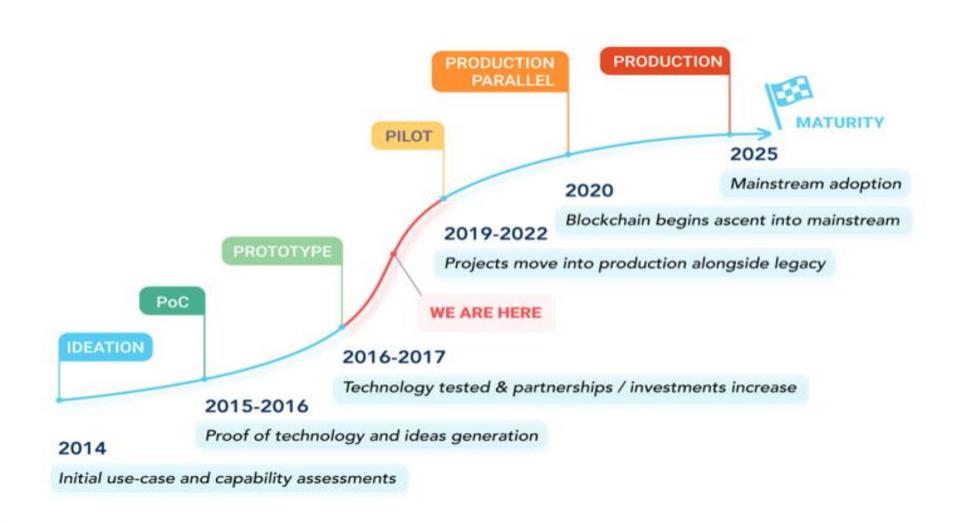
- Cost of trust
- Technical complexity







Blockchain Roadmap from 2014 to 2025

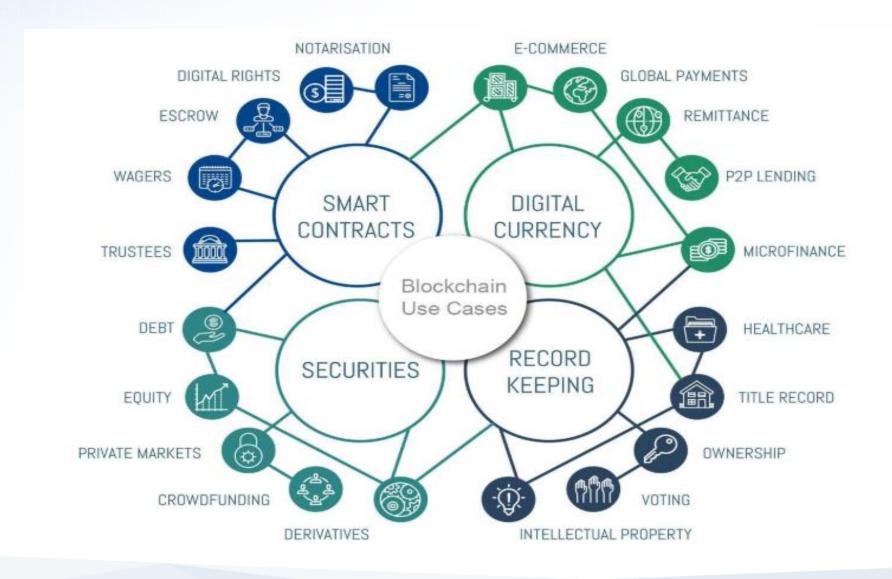




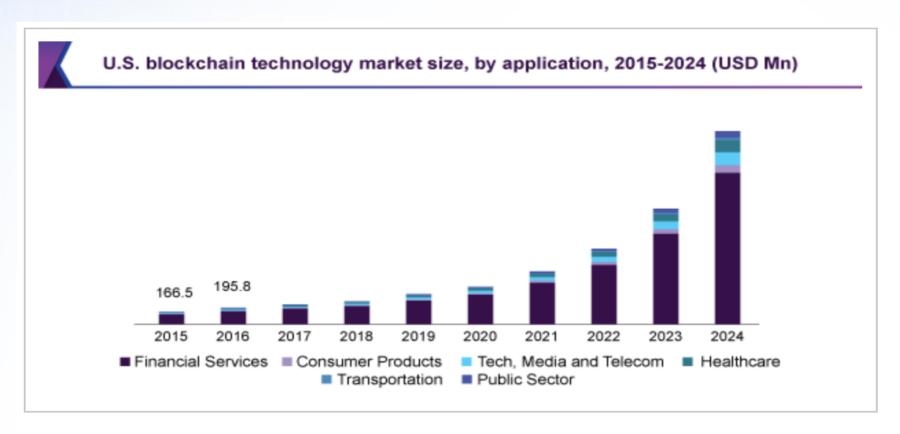
Blockchain Adoption & Usecases



Major Areas for Blockchain Use Cases







Source: https://www.grandviewresearch.com/industry-analysis/blockchaintechnology-market



Financial Industry Blockchain Use Cases By Verticals

Financial Institutions

Regulators

Operations

Individuals











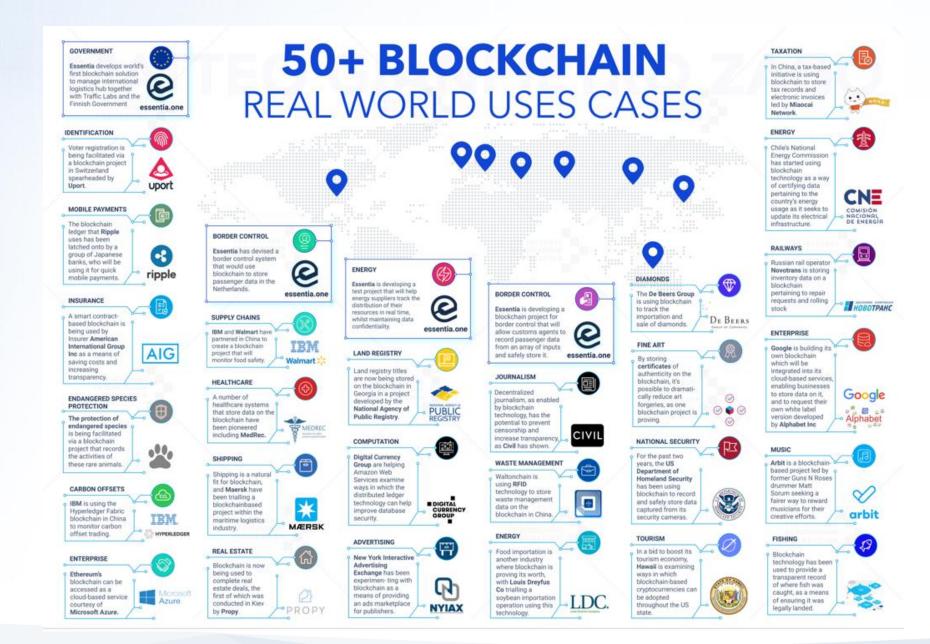
- FX Settlement
- Trade reconciliations
- Transparent Valuations
- Cross Border Payments
- Credit Efficiency
- Loan Settlement
- **OTC** Derivatives Clearing
- Collateral Management

- Compliance Reporting
- Risk Visualization
- Basel III Compliance
- Client Fund Transparency
- Know Your Customer / Anti-Money Laundering
- Trade reporting

- Client Onboarding
- Intracompany Settlement
- Normalize reference data
- Timestamping
- Account Portability
- Broker Fraud Identification
- Securities Agreements as Smart contracts

- Crowdfunding
- Virtual Identity
- Credit Scoring
- Cross Border Remittance
- Vault/Escrow Services
- Customer Deposit Cost
- Peer-to-Peer Lending







Blockchain in Supply Chain Management



Transaction Settlement



Audit Transparency



Tracking Social Responsibility



Accurate Costing Information



Better Shipping Data



Preventing Compliance Violations



Provenance



Reducing Human Error



Automated Purchasing & Planning



Automation



Enforcing Tariffs & Trade Policies



Food Safety



Reducing Counterfeit Goods



14 ways Blockchain will Transform Banking





10 ways Blockchain will Disrupt Insurance





How Blockchain will Revolutionize Healthcare





Dubai Smart Government Blockchain Projects

21 GOV'T AND 10 PRIVATE SECTOR BLOCKCHAIN USE CASES IDENTIFIED SO FAR



RENTING OR BUYING A PROPERTY **OBTAINING HOUSING AS A LOCAL**





OBTAINING NOTARY SERVICES ISSUING WILLS





CHARGING ELECTRIC VEHICLES





LICENSING MEDICAL INSTITUTIONS AND DOCTORS AVAILING E-PRESCRIPTIONS





MANAGING THE LIFECYCLE OF A VEHICLE (NOCS)





ENSURING FOOD SAFETY (CHAIN OF CUSTODY)





OBTAINING A COMMERCIAL LICENSE RECONCILING PAYMENTS ON DUBAINOW









Finesse Blockchain Offerings at a Glance



Blockchain Training workshops



Launch of Blockchain consortium Bankchain



Launch of Finesse Powered Smart Contracts



Launch of
Invoice Chain
& Identity
Management
chain



Professional Services

- Working on building the use cases with enterprises
- POC implementation
- Deployment



Consulting Services

 Consultation and auditing on the Build use cases



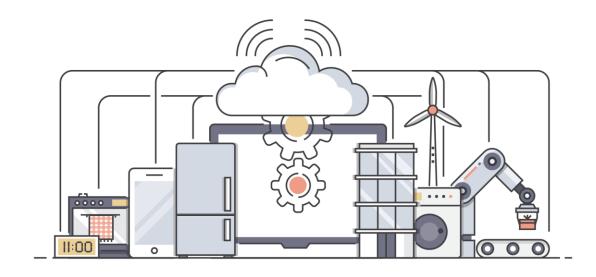
What is Invoice discounting?

Invoice discounting (also known as Factoring and Supply Chain Finance) enables suppliers to sell their invoices at a discount to investors (Banks, FIs).

This enables suppliers to get faster access to money they are owed and enables buyers to get more time to pay.

Instead of relying on the creditworthiness of suppliers (usually smaller businesses), the investors deal with buyers (usually larger businesses).

This can lower financing costs, optimize working capital and improve business efficiency.





Finesse - Invoice Chain

In the last 20 years, factoring volume has grown from 400 billion euros to 2.4 trillion euros.





Why Invoice-CHAIN?

Traditional solutions	Invoice-CHAIN
Investors deal with the suppliers / vendors (usually smaller businesses). This creates a higher risk of default.	Investors deal directly with buyers (large and highly credible businesses). This creates a very low risk of default.
There are thousands of factors and platforms with low availability of quality invoices.	Invoice-CHAIN is a global blockchain that can be used by all banks, FIs and existing factors and platforms.
Most existing factors and platforms operate at a local / country level.	Invoice-CHAIN is a global blockchain.



Why Invoice-CHAIN? Continued

Traditional solutions	Invoice-CHAIN
Multiple KYC platforms operating in silos.	Centralized KYC built into Invoice-CHAIN. Single source of truth.
Price discovery is not possible.	Accurate price discovery.
Absence of credible credit rating.	Immutable and authentic credit rating based on reviews provided by participants.



Finesse Powered Blockchain Usecases

Government

- -Voting
- -Registration (Land , Vehicle , Business)
- -Smart ID Verification
- -Copyrights

and AlviL

Banking and Finance

- -KYC and AML
- -Trade Finance
- -Cross Border Remittance
- -Crowd Funding
- -Compliance Reporting
- -Insurance Claim Processing
- -Fraud Detection

Business all Verticals

- -Asset Tokenization
- -Supply chain management
- -Energy trading
- -Payments
- -IOT
- -Loyalty Management

Education and Healthcare

- -Academic Records
- -Degree and Certificates
- -Patients Record and Reports
- -Digital Identity Management



Strategic partnerships for Blockchain Solutions







netcetera







Finesse Blockchain Solutions as Managed Services





Migration Support

Flexible options

You can opt for to handling certain aspects of your project internally? No problem, customize your migration to your organizations specific needs or budget.

Alternatively you can outsource to us completely

Dedicated Team

We dedicate a team to your specific project that is led by an experienced project manager that serves as your single point of contact throughout your migration

Remote/Onsite Deployments

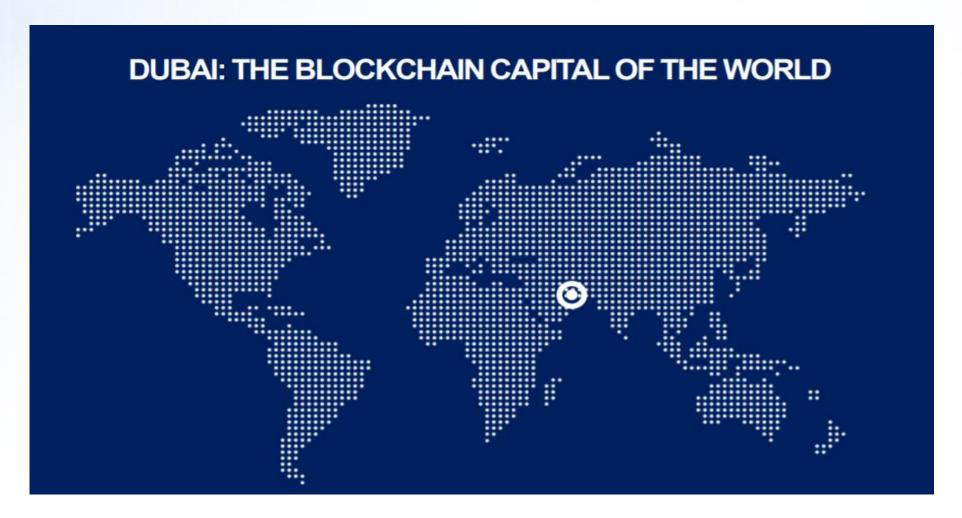
For deployments in our service area, Kryptos will provide onsite assistance or we can perform each of the project steps via our remote tools.

24X7 Support

Our migration packages include 30 days of remote post-deployment support for whatever issue arises after your new solution has been implemented.

Offering seamless migration through an efficient process





Source: https://scgn.smartdubai.ae/pdf/dubai-blockchain-strategy.pdf

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