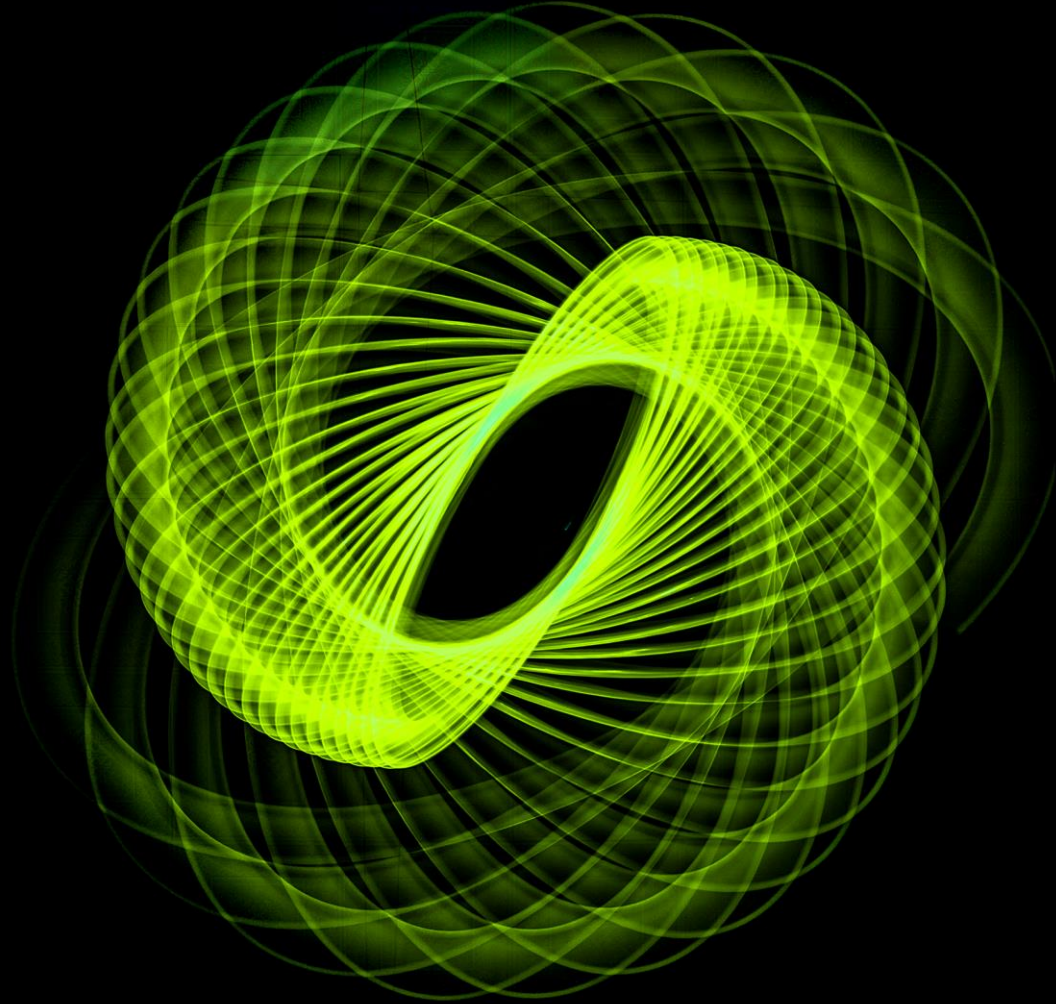


Deloitte.



IFRS 9 Financial Instruments

IFRS Super Conference Dubai

**LIGHT
THE WAY**

Caveat

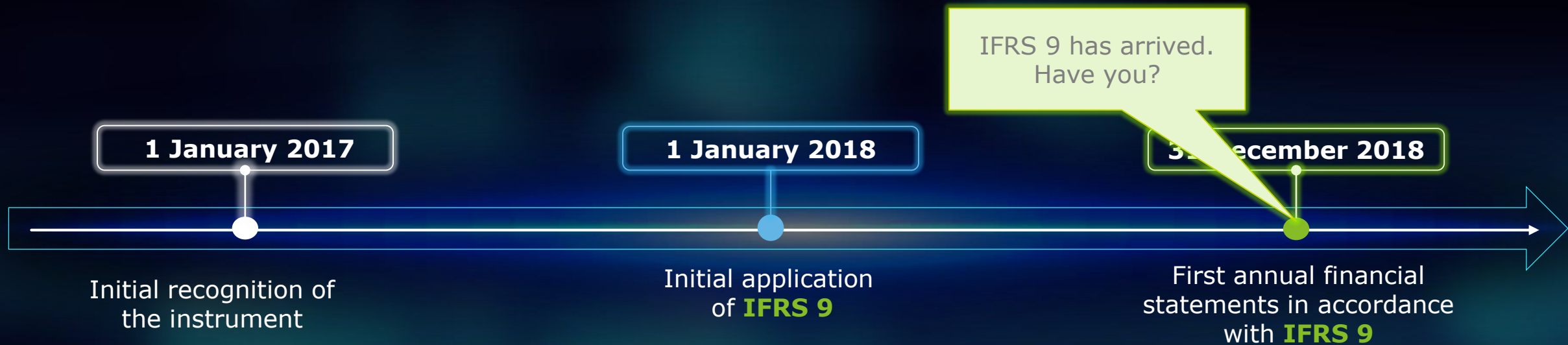
These seminars are meant to provide high level presentations on various IFRS Standards.

The training material does not provide official Deloitte Touché Tohmatsu Limited interpretive accounting guidance.

Financial Statements prepares and users are advised to seek professional advise in applying and interpreting the IFRS Standards covered by these presentations.

Transition and Effective Date

IFRS 9 shall be applied for annual periods beginning on or after 1 January 2018



Generally retrospective, subject to multiple exceptions and exemptions, some of which require elections to be made in advance of adoption.

Genesis of IFRS 9

- ✓ The 2007-08 sub-prime crisis triggered a global need for revision of financial reporting standards
- ✓ The crisis highlighted acute shortcomings in IAS 39 and other financial reporting standards prevalent across the globe:
 - IAS 39 required use of 'impaired loss model' –
 - Overstatement / front-loading of interest revenue
 - Loss Recognition: 'Too little – too late'
- ✓ FASB has not converged with the IASB approach
- ✓ FASB is still deliberating its method of credit loss measurement (based on full lifetime expected losses)

IFRS 9 Journey

2007-8

Financial Crisis hits the world

2008

2009

IASB and FASB disagreed on several issues and the approach to revision of standards

IASB and FASB publish a joint discussion paper for new financial standards

2009

2010

IASB issues portion covering classification and measurement of financial liabilities

IASB issues first portion of IFRS, covering classification and measurement of financial assets

2012

2013

IASB issues exposure draft proposing an impairment model

IASB issues exposure draft proposing limited amendments to C&M of financial instruments

2013

24 July 2014

IAS issues final IFRS 9 standard, including hedge accounting, impairment, and the amended classification and measurement

IASB issues portion covering hedge accounting



A

Classification & Measurement – Financial Assets
Overview

B

Expected Credit Losses – Overview

C

Loan Modification

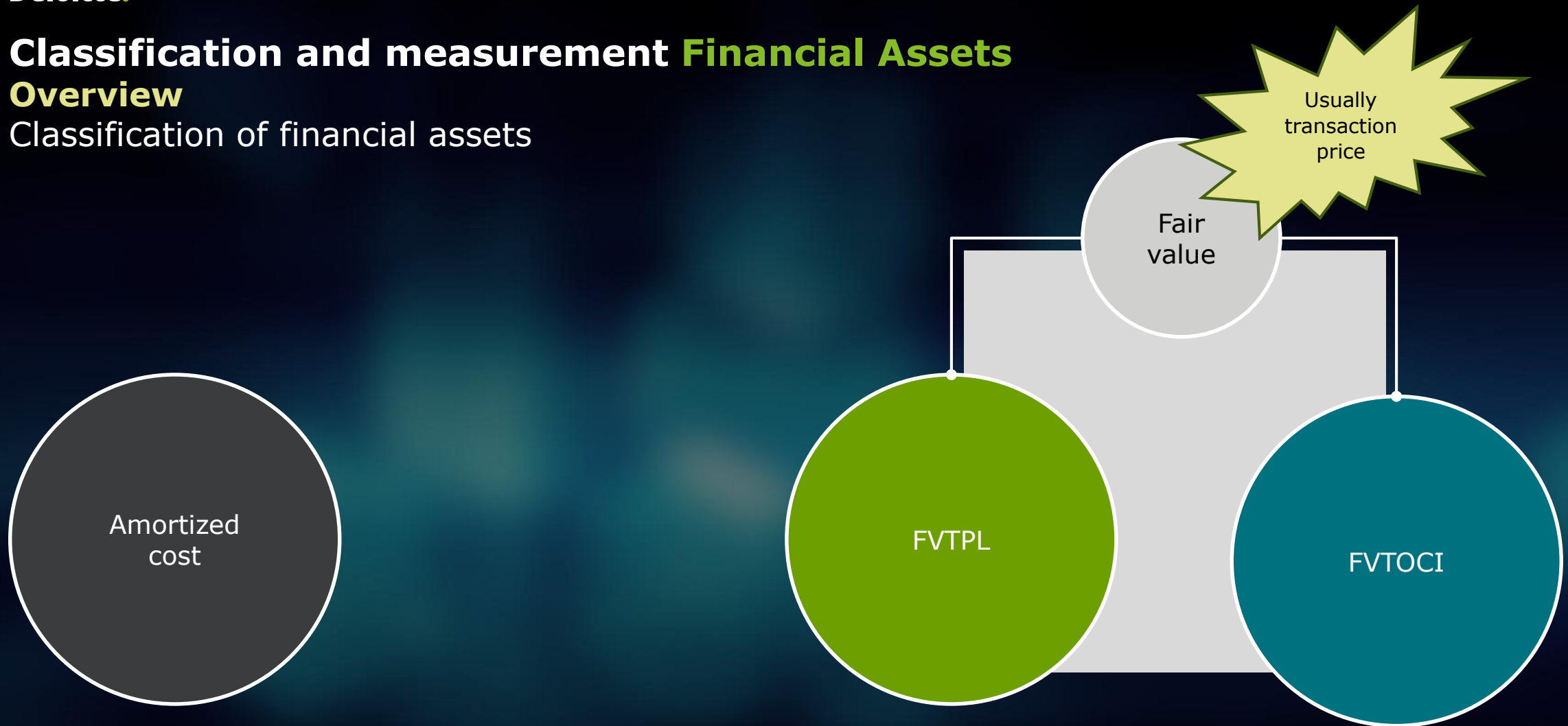


Classification and
measurement
Financial Assets
Overview

Classification and measurement **Financial Assets**

Overview

Classification of financial assets



Classification and measurement **Financial Assets**

Overview

Classification of financial assets



Classification is determined using a

Two step test:



Contractual cash flow characteristics test

- Do cash payments/ receipts reflect payments of principal and interest only?

SPPI test

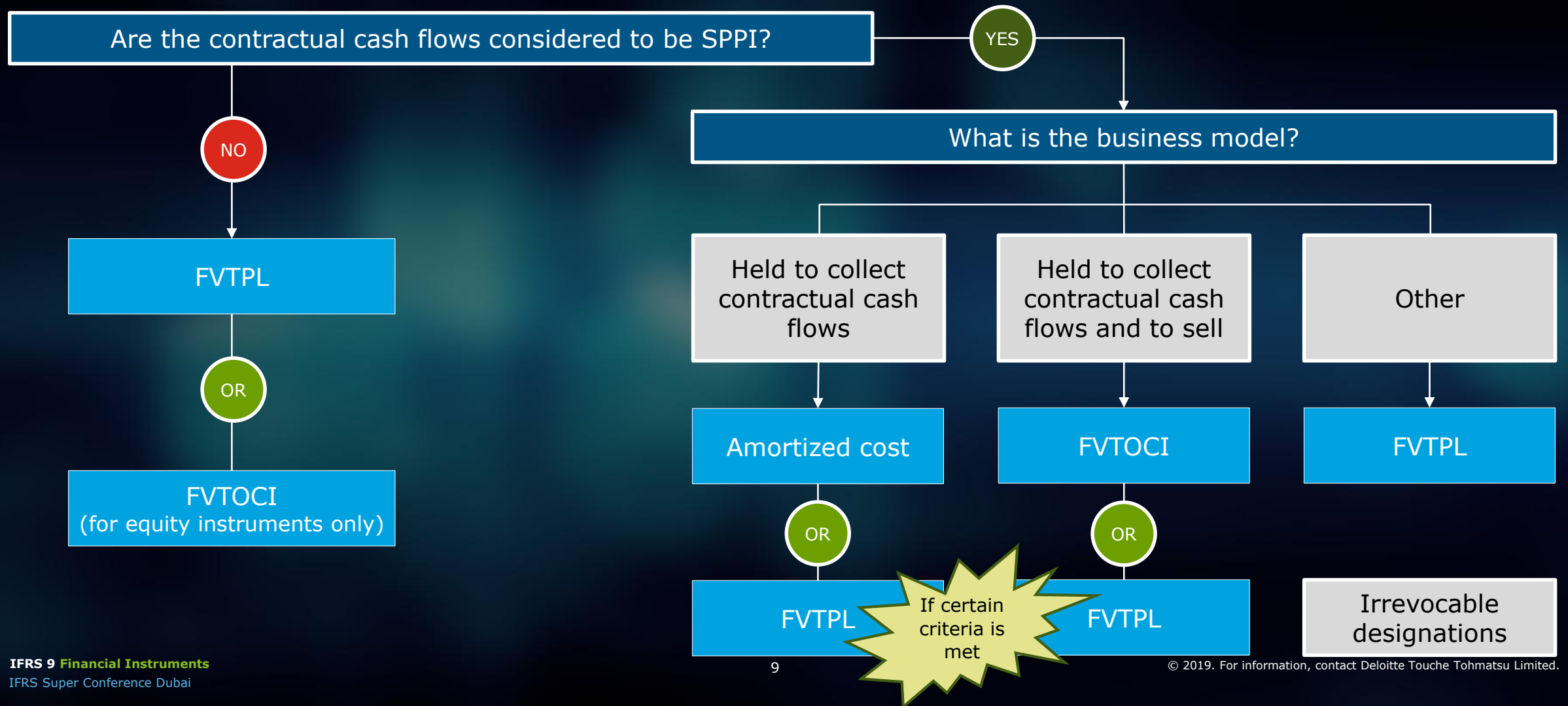


Business model test

- How is the financial asset/ group of financial assets managed?
- Consider activities undertaken to achieve objective

Classification and measurement **Financial Assets**

Overview: Decision tree



Classification and measurement **Financial Assets**

Overview

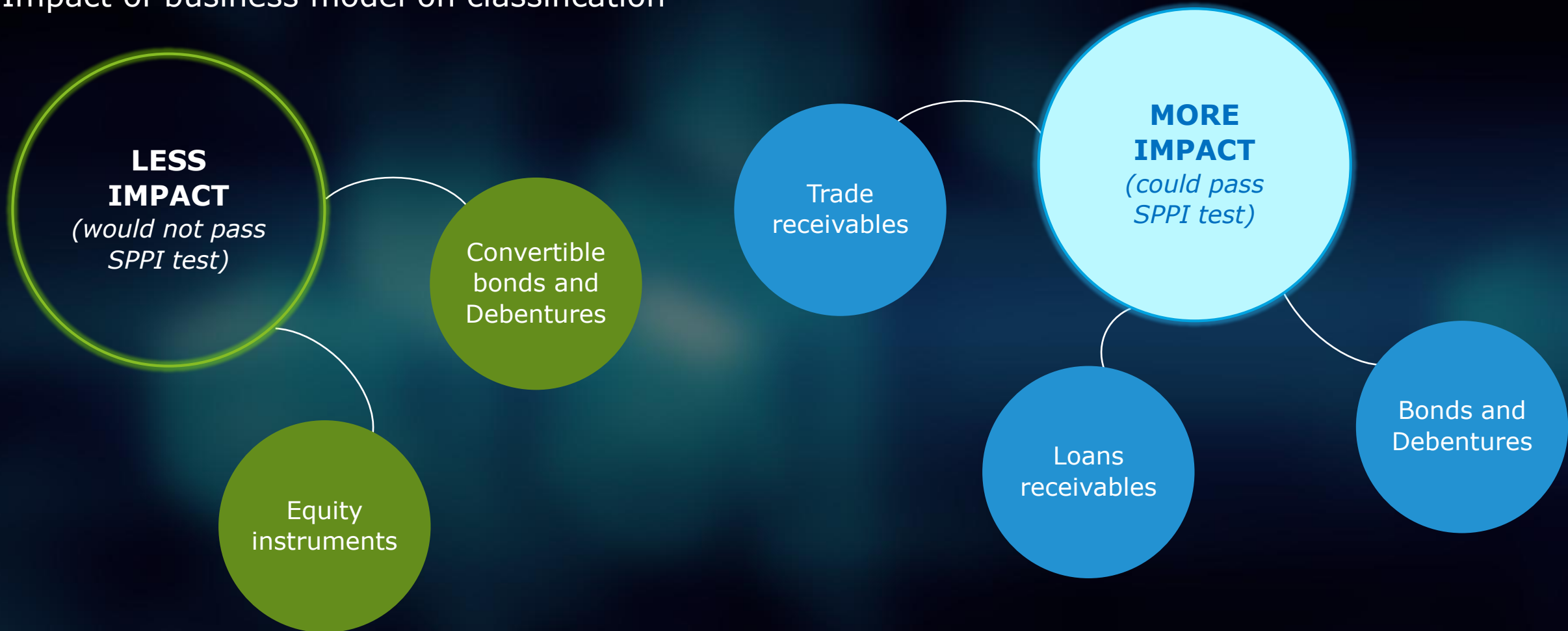
Possible classifications of financial assets

Measurement Category	Type of Financial Asset		
	Derivative Instrument	Equity Instrument	Debt Instrument
Amortized Cost			✓
FVTOCI			
• Classified			✓
• Elected at initial recognition (Designated)		✓	
FVTPL			
• Classified	✓	✓	✓
• Elected at initial recognition (Designated)		✓	✓

Classification and measurement **Financial Assets**

Determining the business model

Impact of business model on classification



Classification and measurement **Financial Assets**

Determining the business model

Changes to the business model

Changes in business model should be RARE...it should not change as a result of.....

Changes in intention

Temporary disappearance of the market for an asset

Transfer of an asset to a different part of the entity with a different business model

Classification and measurement **Financial Assets**

Solely payments of principal and interest ("SPPI")

Consistency with a basic lending arrangement

In a basic lending arrangement the elements of interest are:

Consideration for the time value of money



Consideration for credit risk



Other basic lending risk or costs



A profit margin



Any contractual feature that deviates will cause instrument to fail SPPI test

Classification and measurement **Financial Assets**

Solely payments of principal and interest ("SPPI")

Financial instruments categories

Equity Instruments

- Do not have contractual requirements for payments to be made to the holder, dividend payments are not mandatory and they would have a maturity date, as such these instruments will fail the **SPPI test**
- Measured at **fair value through profit or loss** unless an election is made for fair value through other comprehensive income

Hybrid Instruments

- Analyze the instrument in its entirety
- **Fail SPPI test** since the return a holder is getting is linked to the value of the equity of the issuer

Debt instruments

- Numerous considerations when assessing if the instrument has contractual cash flows that are solely payments of principal and interest

SPPI Test Knowledge Check

Entity W acquires a zero coupon bond that was originally issued by Entity X. The terms of the bond require repayment of CU10 million by Entity X in 3 years. The terms of the bond do not include a contractual interest rate.

- A. Meets SPPI Criterion
- B. Fails SPPI Criterion

Answer – A. Meets SPPI Criterion

Entity S lends €10 million to Entity T. The terms of the loan require Entity T to repay €10 million in 3 years. The interest rate on the loan is based on EURIBOR plus 2% on €10 million payable in arrears at the anniversary date of the lending. The rate of EURIBOR is determined in advance, i.e. at the start of each annual period. There are no other features in the contractual terms that result in any variability in the contractual cash flows.

- A. Meets SPPI Criterion
- B. Fails SPPI Criterion

Answer – A. Meets SPPI Criterion

SPPI Test Knowledge Check

Instrument G is a perpetual instrument but the issuer may call the instrument at any point and pay the holder the par amount plus accrued interest due. Instrument G pays a market interest rate but payment of interest cannot be made unless the issuer is able to remain solvent immediately afterwards.

Deferred interest does not accrue additional interest.

- A. Meets SPPI Criterion
- B. Fails SPPI Criterion

Answer – B. Fails SPPI Criterion

Entity A has a loan agreement that specifies that the interest rate will change depending on the borrower's credit rating, EBITDA or gearing ratio

- A. Meets SPPI Criterion
- B. Fails SPPI Criterion

Answer – A. Meets SPPI Criterion

SPPI Test Knowledge Check

A fixed interest rate bond, all of whose CCF are non-discretionary, but whose issuer is subject to legislation that permits or requires regulator to impose losses on holders of particular instruments in particular circumstances – e.g, if the issuer is having severe financial difficulties or additional regulatory capital is required

- A. Meets SPPI Criterion
- B. Fails SPPI Criterion

Answer – A. Meets SPPI Criterion

Will project finance loans (without recourse) pass the SPPI test

- A. Meets SPPI Criterion
- B. Fails SPPI Criterion

Answer – B. Fails SPPI Criterion

SPPI Test Q&A

Consideration varies based on future market prices

Entity A enters into a contract with Customer B to deliver 1,000 tons of copper concentrate to Customer B on 1 December 20X1. The final price will be based on the London Metal Exchange (LME) copper price three months after the date of delivery (i.e. 28 February 20X2). This contract is non-cancellable.

Does Entity A's receivable meet the 'contractual cash flow characteristics test' in IFRS 9.4.1.2(b) or IFRS 9.4.1.2A(b)?

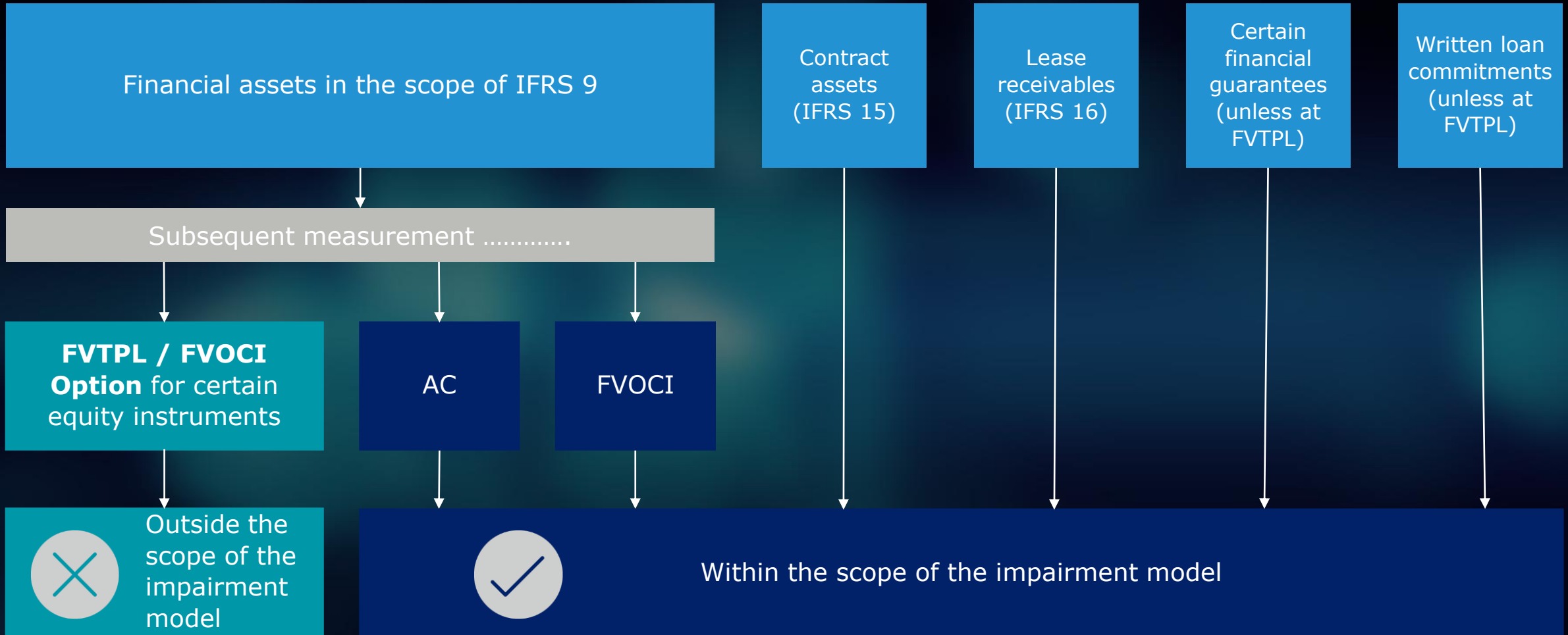
Answer

No. Because the contractual cash flows vary based on the price of copper at maturity, the receivable does not give rise to cash flows that are solely payments of principal and interest on the principal amount outstanding. Consequently, the receivable should be measured at fair value through profit and loss in accordance with IFRS 9.4.1.4. The receivable would be initially recognised on 1 December 20X1 at fair value and subsequently measured at fair value reflecting changes in the market price of copper until it is settled on 28 February 20X2.










Expected Credit
Loss
Overview



Expected Credit Loss **Overview** Scope



Corporate balance sheet – Assets (illustrative)

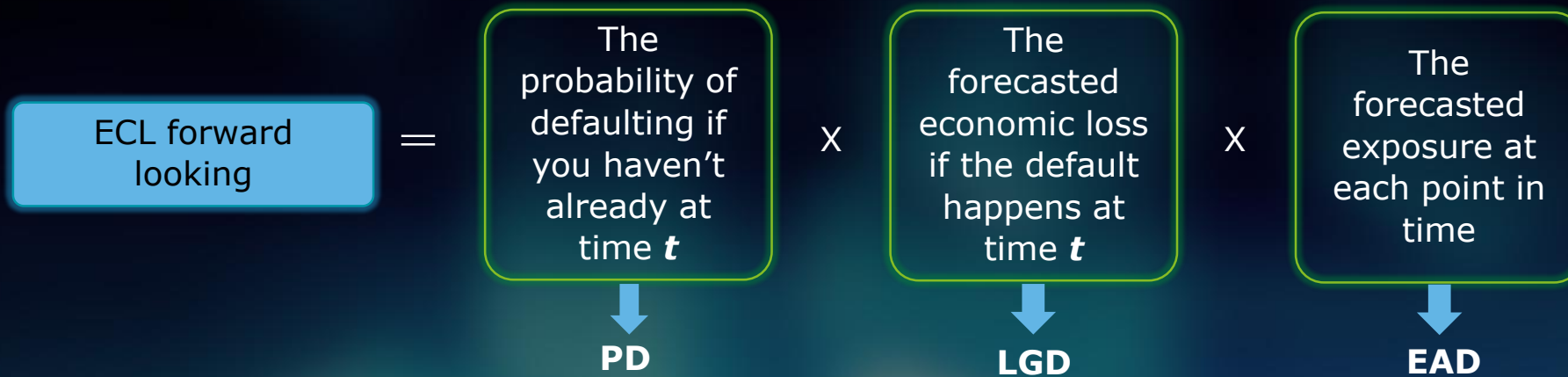
Balance sheet line item	ECL impact
ASSETS	
Bank balances	
Trade and other receivables	
Investments - Equity	
Investments - Bonds	
Inventory	
Property, plant and equipment	

Trade & other receivable	Impairment
Trade receivable	
Contract assets	
Related party dues	
Advance to suppliers	
Refundable security deposit	
Pre-paid expenses	

Impact	
High	
Low	
No impact	

- Simplified approach
- Low credit risk exemption

Expected Credit Loss Overview ECL Model under IFRS 9

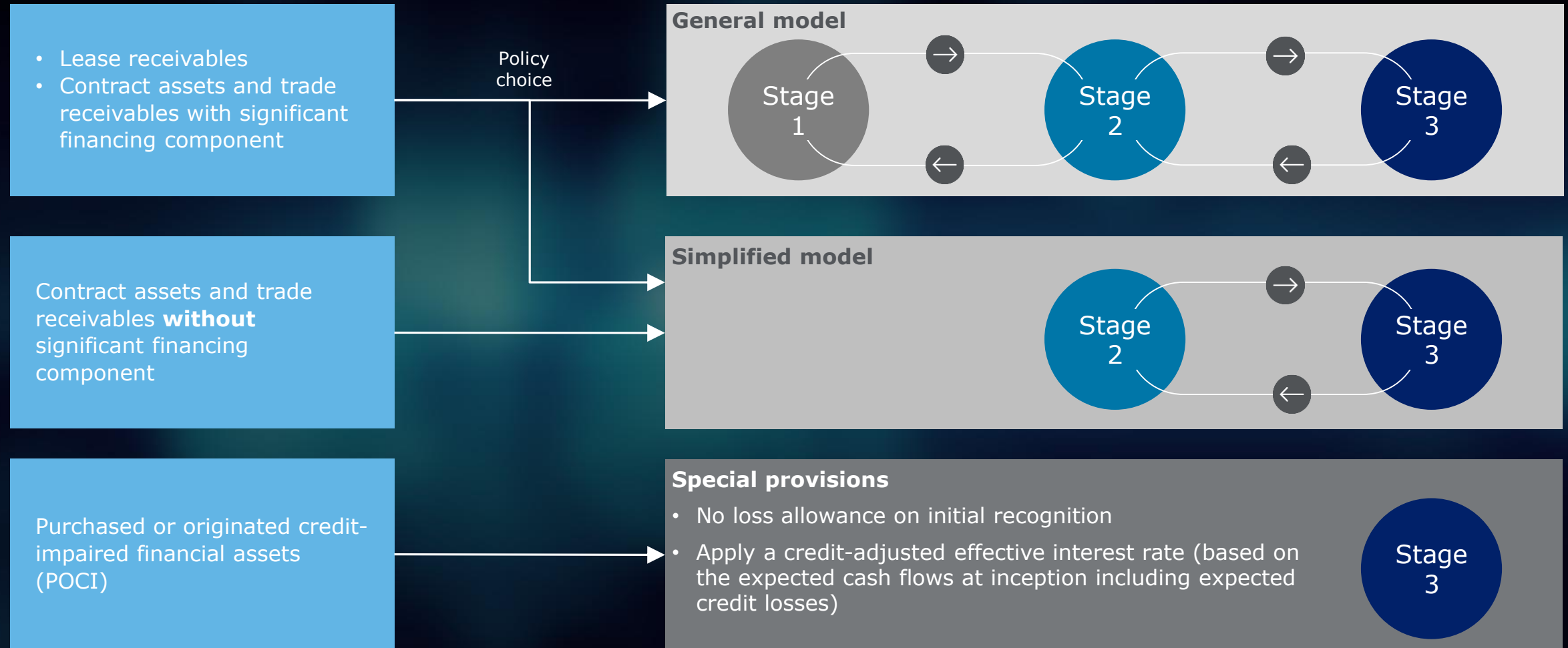


To compute ECL an entity will require, at the minimum, estimates of the following:

- Probability of Default (PD)
- Loss Given Default (LGD)
- Exposure at Default (EAD)
- PD & LGD to be adjusted for change in forecasted macro economic variables

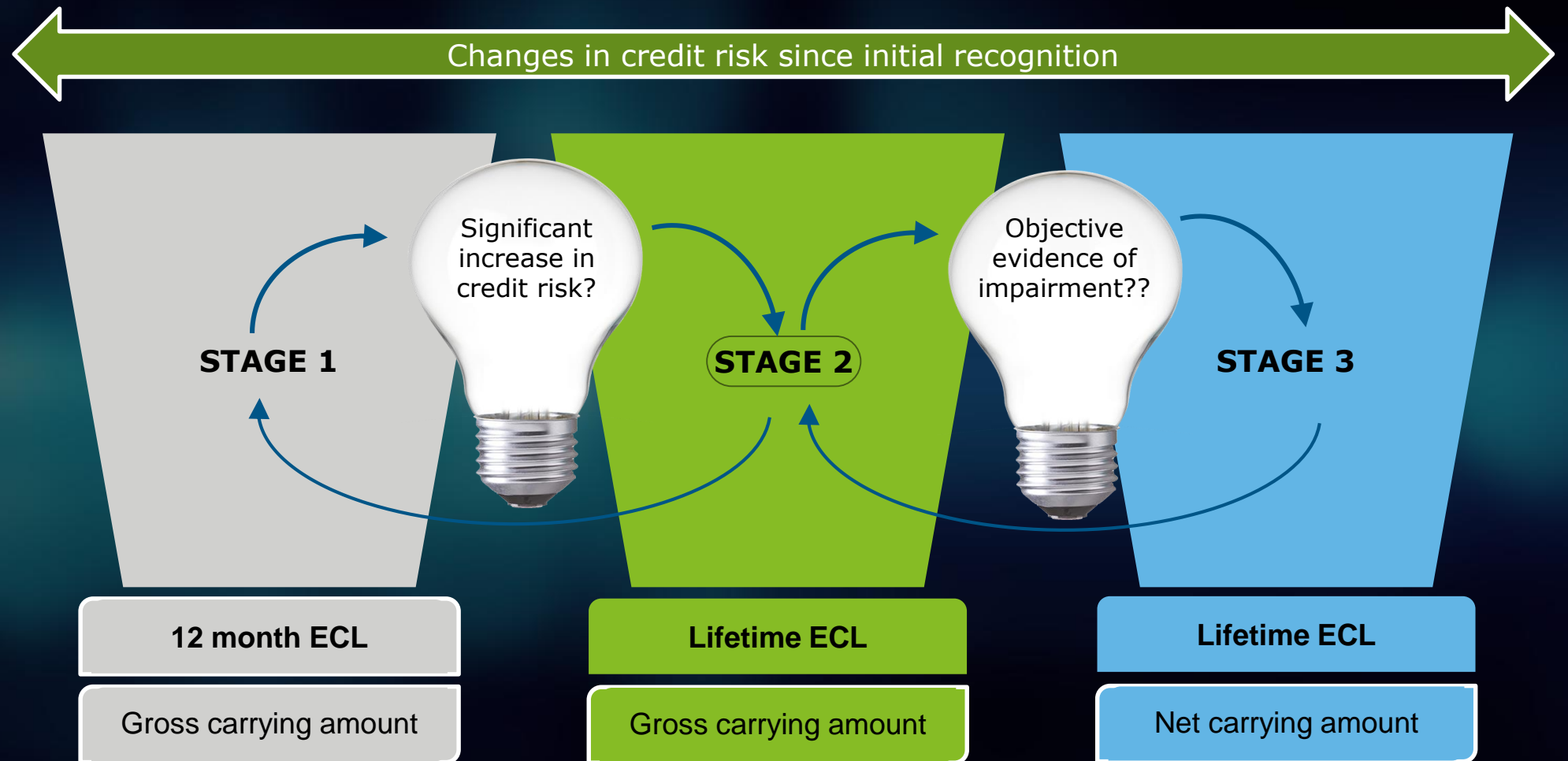
Expected Credit Loss Overview

Exemptions from the general model



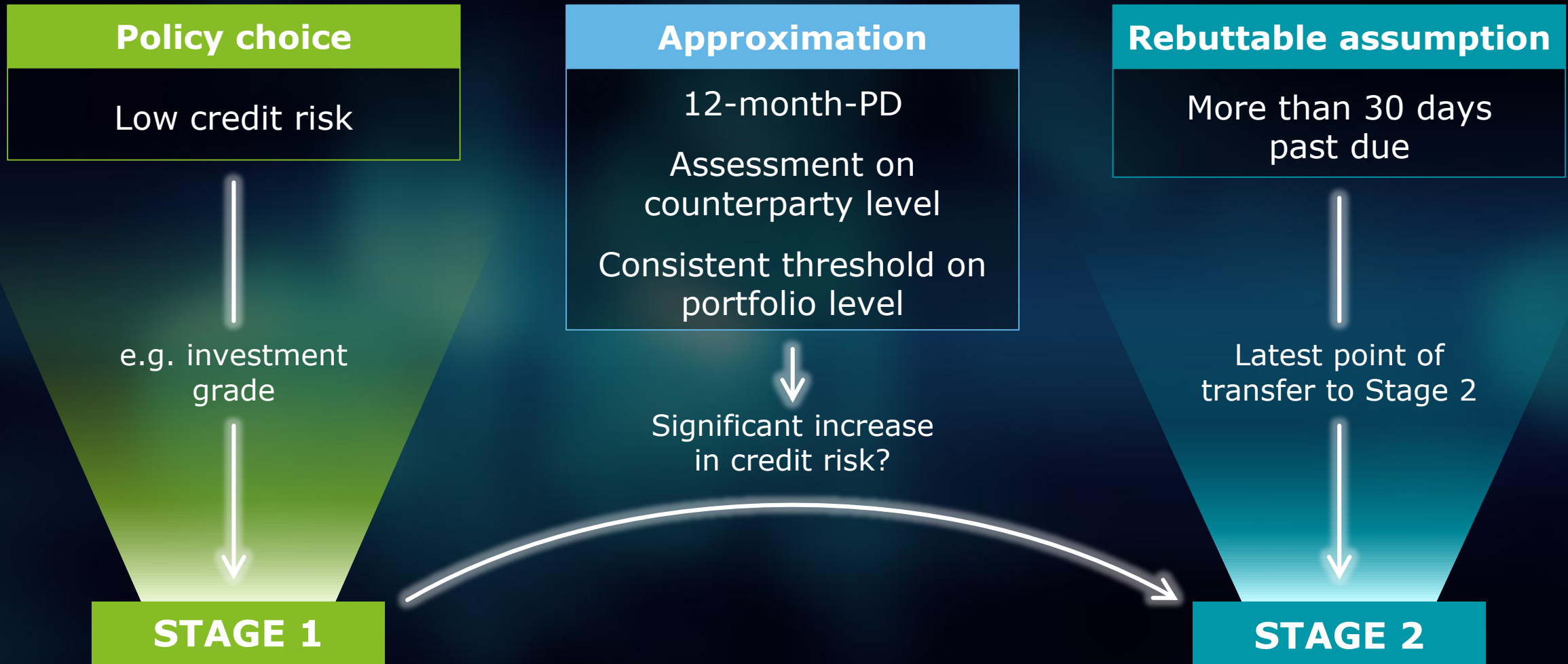
Expected Credit Loss Overview

Impairment – general model



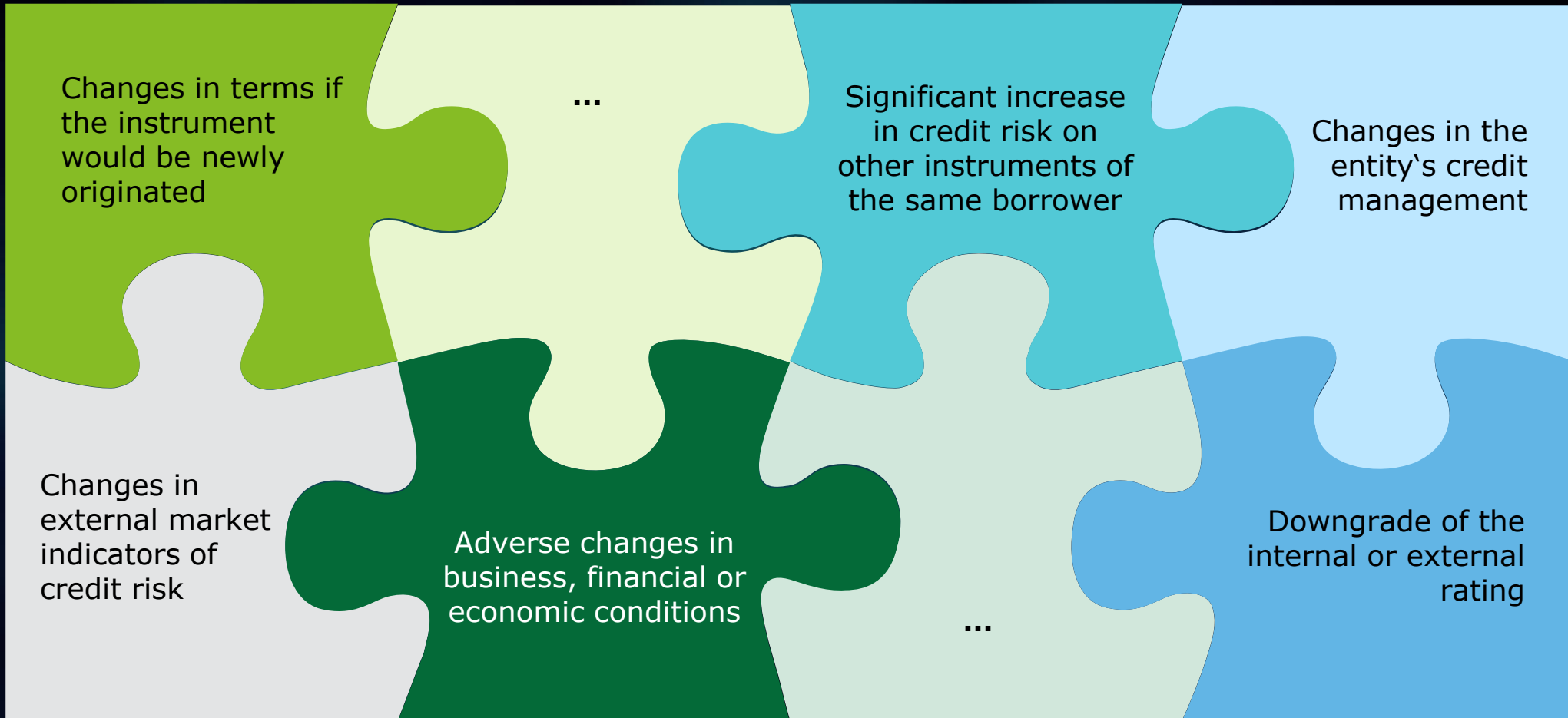
Transfer out of Stage 1 into Stage 2

Assumptions and approximations



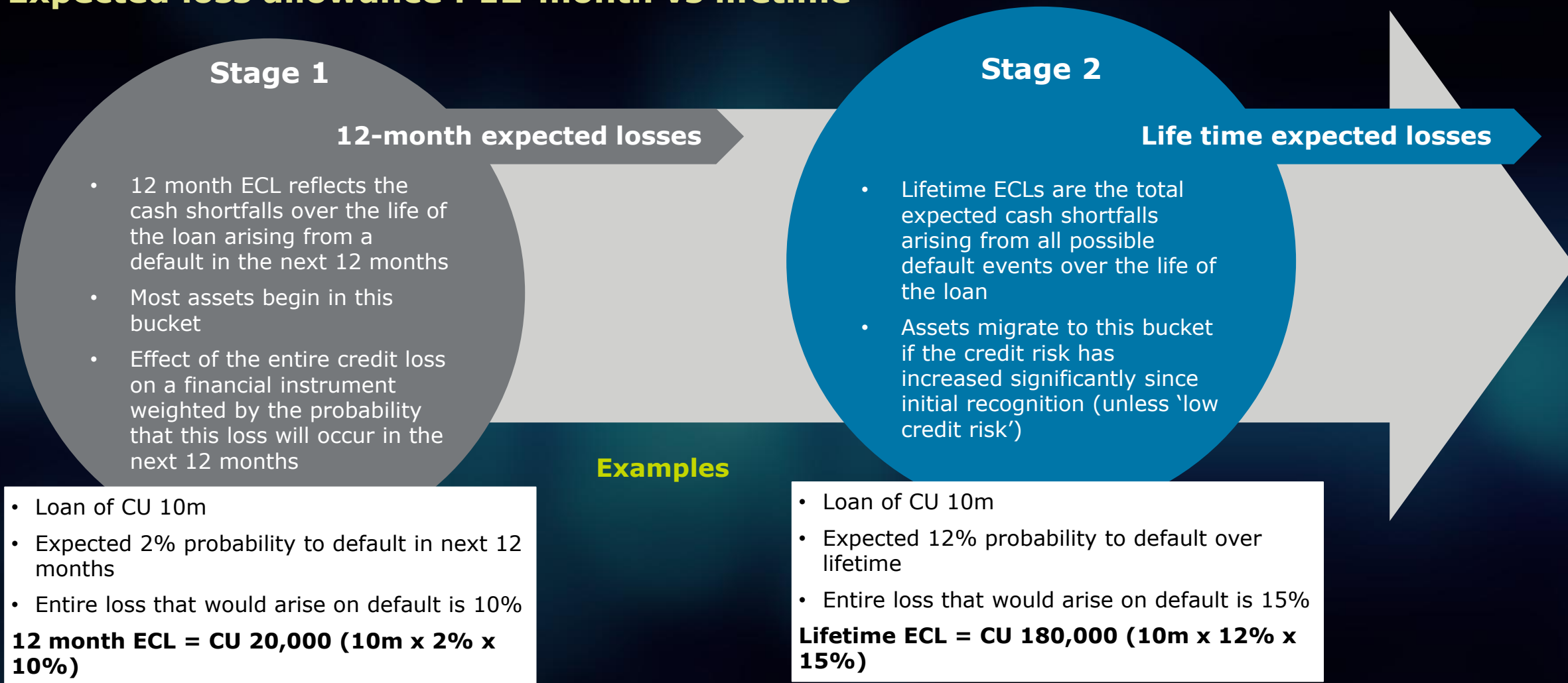
Transfer out of Stage 1 into Stage 2

Examples of indicators



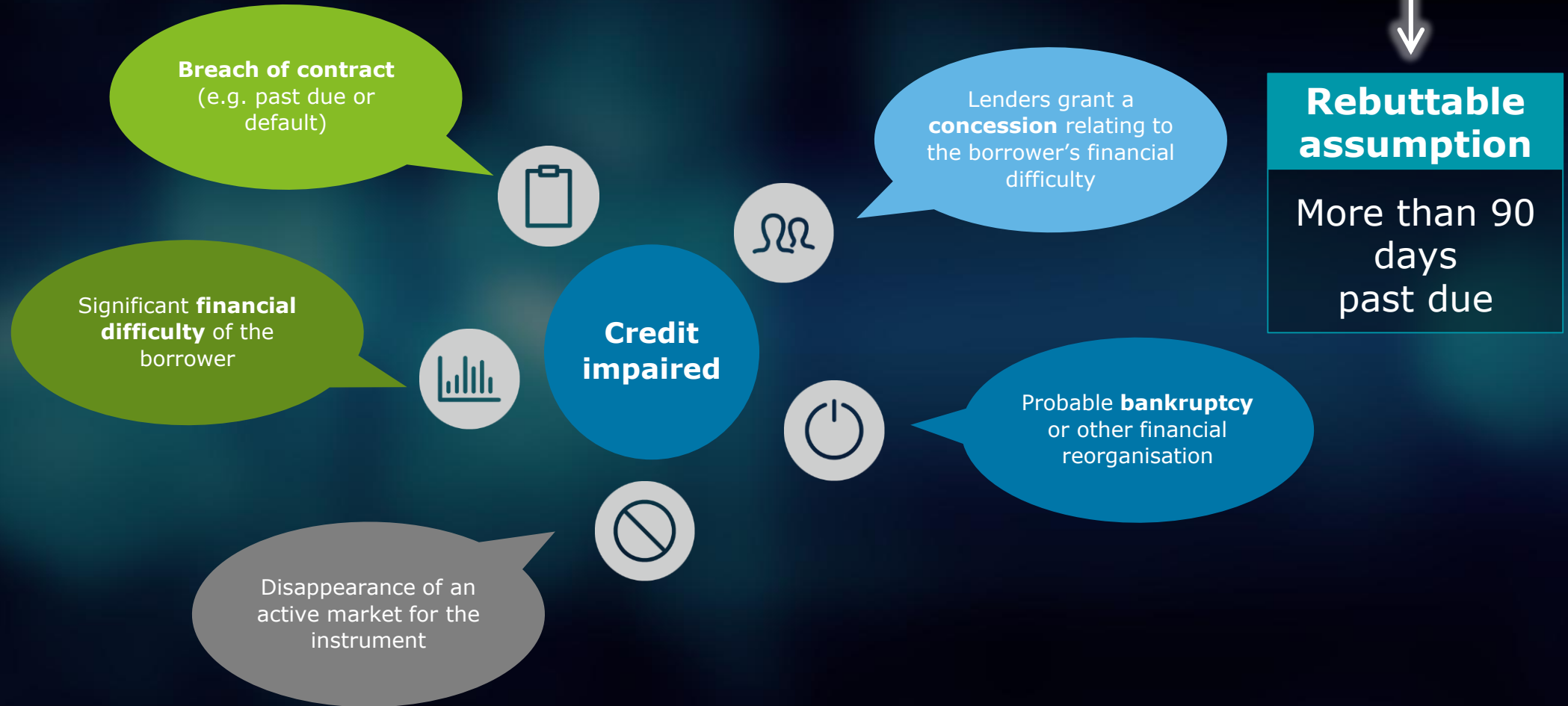
Expected Credit Loss Overview

Expected loss allowance : 12-month vs lifetime

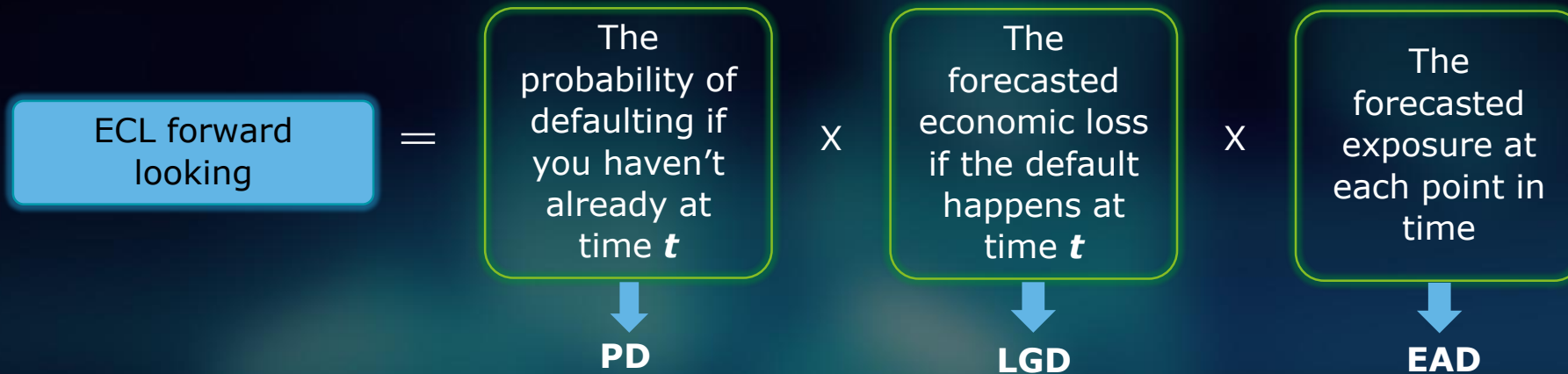


Expected Credit Loss Overview

Transfer into Stage 3 – indicators that an instrument is credit impaired



Expected Credit Loss Overview ECL Model under IFRS 9



To compute ECL an entity will require, at the minimum, estimates of the following:

- Probability of Default (PD)
- Loss Given Default (LGD)
- Exposure at Default (EAD)
- PD & LGD to be adjusted for change in forecasted macro economic variables

Expected Credit Loss Lifetime Expected Credit Loss (ECL) Measurement Provision matrix for short term trade receivables

Facts:

- Manufacturer M with a portfolio of short term trade receivables (no financing component) from a large number of small clients

Assessment:

- Loss allowance at an amount equal to Lifetime ECL (simplified approach for trade receivables)
- Entity creates a provision matrix that is based on its historical observed default rates over the expected life of trade receivables and adjusts it for forward looking estimates.

Age	Default rate	Gross carrying amount	ECL allowance
	A	B	A x B
Current	0.3%	CU15,000,000	CU45,000
1-30 days PD	1.6%	CU7,500,000	CU120,000
31-60 days PD	3.6%	CU4,000,000	CU144,000
61-90 days PD	6.6%	CU2,500,000	CU165,000
>90 days PD	10.6%	CU1,000,000	CU106,000
		CU30,000,000	CU580,000

Expected Credit Loss Lifetime Expected Credit Loss (ECL) Measurement

How to estimate ECL

What kind of payment history is available?

- Customer wise
- Invoice wise
- None (oops!)

What is the level of data mining possible?

- High? (4-5 years)
- Medium? (3-4 years)
- Low? (up to 2 years only)

What is the quality of the data available?

- Sophisticated e.g ERP systems?
- Accounting software?
- Excel based manual accounting?

Expected Credit Loss Lifetime Expected Credit Loss (ECL) Measurement

Historical data mining – Trade receivables (Invoice wise analysis)

Invoice number	Customer name	Issued date	Payment received date	Issued amount (QAR'000)	Received amount (QAR'000)	Default	Days past due	Default days	Default amount (QAR'000)	Amount recovered (QAR'000)
1234	A	6-Jun-16	7-Jul-16	100,000	100,000	No	1	0	-	-
1235	B	6-Jun-14	8-Feb-15	100,000	50,000	Yes	1334	1154	100,000	50,000
1236	C	1-Jan-15	1-May-15	100,000	100,000	No	90	0	-	-
1237	D	1-Jan-16	-	100,000	0	Yes	760	580	100,000	-
1238	E	5-Apr-15	20-Apr-15	100,000	100,000	No	-15	0	-	-
1239	F	8-Apr-15	5-May-15	100,000	50,000	Yes	1028	848	50,000	-
1240	G	18-May-16	14-Sep-16	100,000	100,000	No	89	0	-	-
1241	H	19-Jun-16	13-Aug-16	100,000	100,000	No	25	0	-	-
1242	I	17-Jan-16	5-Sep-16	100,000	20,000	Yes	744	564	100,000	20,000
1243	J	23-Jun-16	-	100,000	0	Yes	586	406	100,000	-
				1,000,000	620,000				450,000	70,000

Testing date 31-Dec-17

Credit allowed days 30

Default days 180

Cut off days 365

Probability of default (A) 45%

LGD (B) 84%

Loss rate (A*B) 38%

450K/1000K

1-(70K/450k)

45% * 84%

Historical benchmarks

*Default is defined by management as 180 days based on internal credit related measuring policies

Expected Credit Loss Lifetime Expected Credit Loss (ECL) Measurement Historical data mining – Trade receivables (Roll rate analysis)

S.No.	1	2	3	4	5	6	7	8	9	10	11
Month	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17
Ageing bucket											
Sales	1000	1050	1100	1150	1200	1250	1300	1350	1400	1450	1500
Debtors	1000	1150	1315	1490	1670	1850	2025	2193	2322	2451	2580
Not due	1000	1050	1100	1150	1200	1250	1300	1350	1400	1450	1500
0-30 past due		100	125	150	175	200	225	250	275	300	325
31-60			90	110	130	150	170	190	210	230	250
61-90				80	95	110	125	140	155	170	185
91-120					70	80	90	100	110	120	130
121-150						60	65	70	75	80	85
151-180							50	53	56	59	62
>180								40	41	42	43

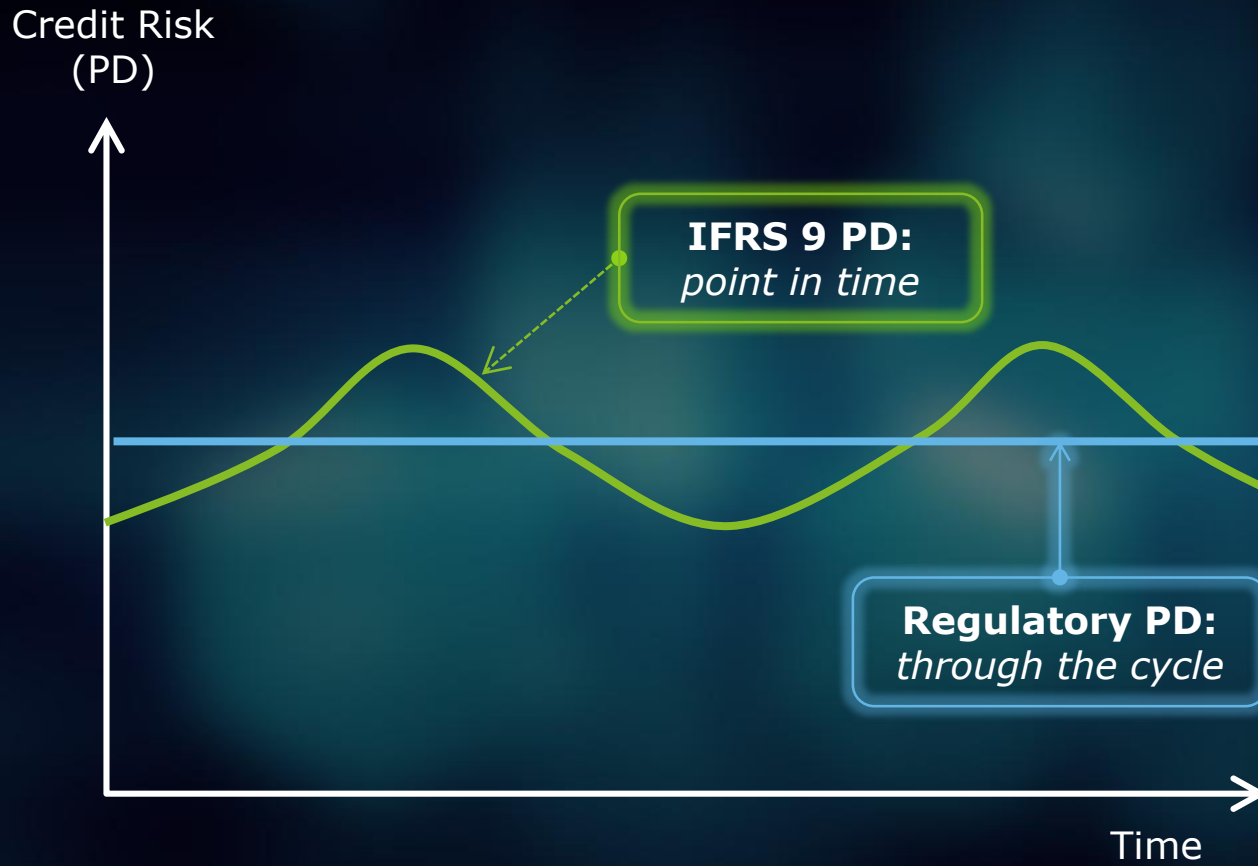
Historical Roll Rate Analysis


Expected Credit Loss Lifetime Expected Credit Loss (ECL) Measurement Historical data mining – another example

Historical Roll Rate Analysis

S.No.	1	2	3	4	5	6	7	8	9	10	11	Average
Month	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	
Ageing bucket												
Not due	4%	4%	4%	4%	4%	4%	4%	3%	3%	3%	3%	4%
0-30 past due		40%	33%	28%	25%	22%	20%	18%	17%	16%	15%	23%
31-60			44%	37%	32%	29%	26%	24%	22%	20%	19%	28%
61-90				50%	43%	38%	34%	31%	29%	27%	25%	35%
91-120					57%	51%	47%	43%	40%	38%	35%	44%
121-150						67%	63%	60%	57%	55%	53%	59%
151-180							80%	77%	75%	73%	71%	75%
>180								100%	100%	100%	100%	100%

Through-the-cycle (TTC) PD versus IFRS 9 Point in time PD



 IFRS 9: Point-in-time PD is relevant!

Expected Credit Loss Lifetime Expected Credit Loss (ECL) Measurement Recommended ECL Model for trade receivables

Simple provision matrix can be developed as follows to identify historical loss rates within each bucket

- Minimum of 3 years (36 months) analysis of ageing reports
- Customers to be segregated into different pools based on risk characteristics
- Loss rates to be arrived at separately for each pools
- Forward looking adjustments, based on regression analysis of correlation between identified macro economic variable and loss rates, to be applied on the historical loss rates

ECL for bonds

Computation example

Scenario 1: Year 1 – No significant increase in credit risk

Time (years)	Bond				
	1	2	3	4	5
Coupon	50	50	50	50	50
Capital repayment					1,000
Cash flows	50	50	50	50	1,050
Effective interest rate	5%	5%	5%	5%	5%
DF (EIR)	0,95	0,91	0,86	0,82	0,78
EAD	1,050	1,050	1,050	1,050	1,050
	1,000				
CDS spread	0,50%	0,60%	0,70%	0,80%	0,90%
LGD	60%	60%	60%	60%	60%
Cumulative survival prob	99,17%	98,02%	96,56%	94,81%	92,77%
Periodic PD	0,83%	1,15%	1,46%	1,75%	2,03%
PD*LGD	0,50%	0,69%	0,88%	1,05%	1,22%
EAD	1,050	1,050	1,050	1,050	1,050
Expected loss per period	5,23	7,25	9,19	11,05	12,80
Expected loss per period (discounted at EIR)	4,98	6,57	7,94	9,09	10,03
12M expected loss	4,98				



	Debit		Credit
		1/01/2014	
Financial Asset (AC) – B/S	1000		
Cash – B/S			1000
Impairment loss – P/L	4,98		
Loss Allowance – B/S			4,98

ECL for bonds

Presentation of simplified example

Scenario 2: Year 2 – Significant increase in credit risk

	Bond (stress after 1 year)			
Time (years)	1	2	3	4
Coupon	50	50	50	50
Capital repayment				1000
Cash flows	50	50	50	1050
Effective interest rate	5%	5%	5%	5%
DF (EIR)	0,95	0,91	0,86	0,82
EAD	1 050	1 050	1 050	1 050
	1 000			
CDS spread	1,20%	1,30%	1,40%	1,50%
LGD	60%	60%	60%	60%
Cumulative survival prob	98,02%	95,76%	93,24%	90,48%
Periodic PD	1,98%	2,26%	2,52%	2,76%
PD*LGD	1,19%	1,36%	1,51%	1,65%
EAD	1 050	1 050	1 050	1 050
Expected loss per period	12,47	14,24	15,87	17,36
Expected loss per period (discounted at EIR)	11,88	12,92	13,71	14,28
Lifetime expected Loss (discounted)	52,79			

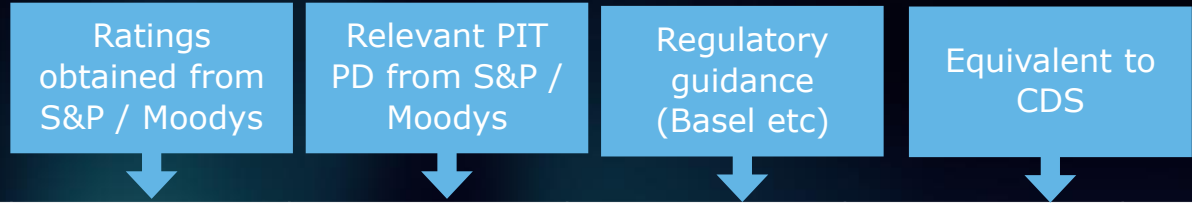


	Debit		Credit
	31/12/2014		
Impairment loss – P/L	47,81 (= 52,79 - 4,98)		
Loss Allowance – B/S			47,81
Financial Asset (AC) –B/S	50		
Interest revenue – P/L			50

Expected Credit Loss (ECL) Measurement

Example 12 months ECL: Bank balances (Low credit risk exemption used)

Bank	Type	Balance (in USD)	Credit rating (Latest)	PD	LGD	LR	ECL
Bank 1	Call account	110,500	Ba1	0.45%	45.00%	0.20%	225
Bank 1	Call account	4,548	Ba1	0.45%	45.00%	0.20%	9
Bank 3	Current account	8,487	Aa2	0.00%	45.00%	0.00%	-
Bank 3	Current account	87	Aa2	0.00%	45.00%	0.00%	-
Bank 4	Current account	129,633	Baa2	0.17%	45.00%	0.08%	99
Bank 4	Current account	657	Baa2	0.17%	45.00%	0.08%	0
Bank 5	Current account	756	Baa2	0.17%	45.00%	0.08%	1
Bank 5	Current account	10,441	Baa2	0.17%	45.00%	0.08%	8
Total		265,108					342



Expected Credit Loss (ECL) Measurement

Example 12 months ECL: Related parties

Ratings and PD based on ICR coverage. Source: Bloomberg

Regulatory guidance (Basel etc)

Type	Balance (in USD)	Industry	Interest Coverage Ratio	RP rating	PD	LGD	LR	ECL
RP 1	110,500	Eng/Construction	4.25	A2/A	2.18%	45.00%	0.20%	225
RP 2	4,548	Real Estate	2.25	Ba1/BB+	1.98%	45.00%	0.20%	9
RP 3	8,487	Steel	1.25	B3/B-	9.25%	45.00%	0.00%	-
RP 4	87	Fin. Services	0.65	Aa2	1.98%	45.00%	0.00%	-
	265,108							342

PD term structure for life time ECL

$$P_t = (1 - P_{t-1}) \times (1 - P_{t-2}) \dots \times P_{constant}$$

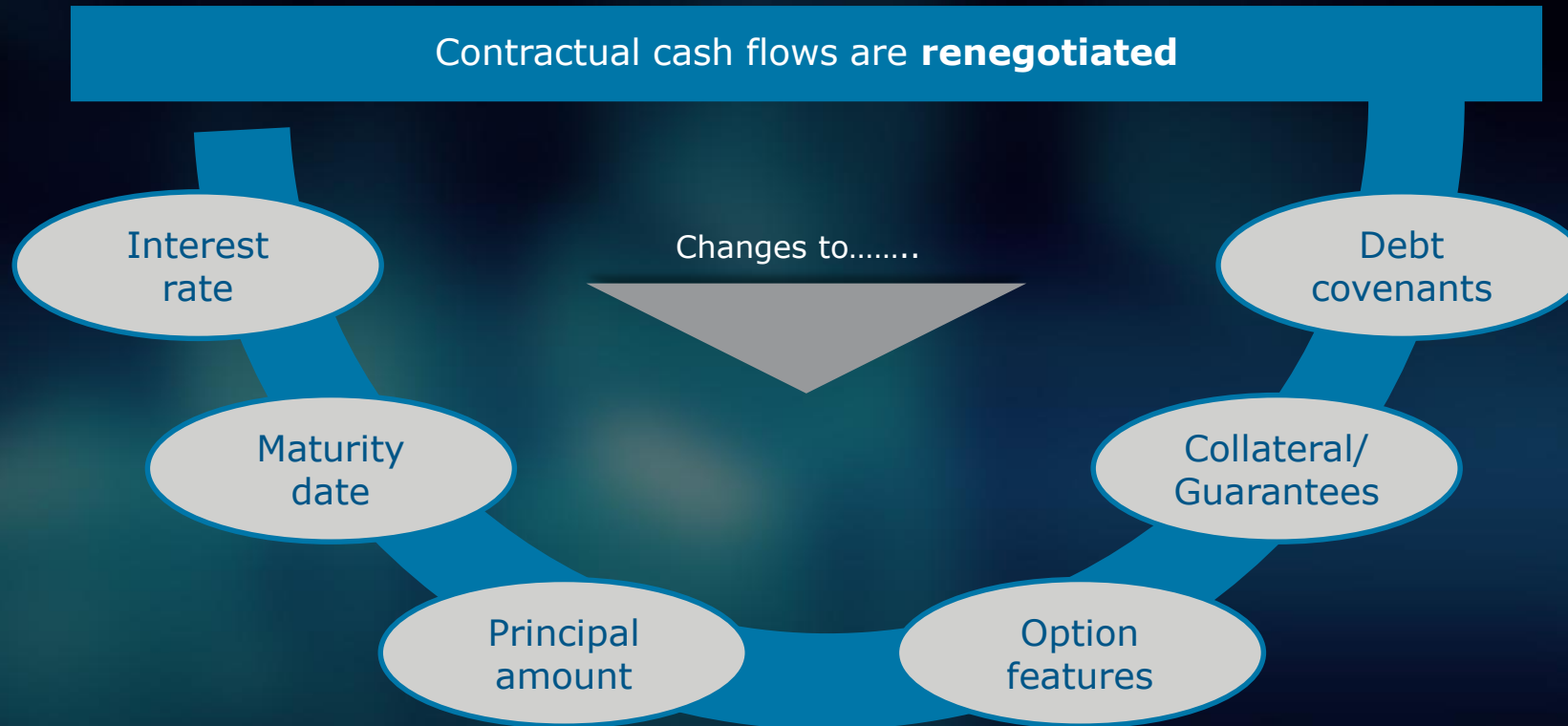
Where,
 P_t = Probability of default for period t
 $P_{constant}$ = Implied Annual default probability



Modification of financial instruments

Modification of financial instruments

What is a modification?



Modifications to financial instruments have accounting implications that vary depending on whether the modification is **"substantial"** (IFRS 9.5.4.3)

Modification of financial instruments

What about the purpose of a modification?



The purpose or motivation underlying a modification or renegotiation is irrelevant for the purposes of a derecognition assessment.

Modification of financial instruments

De-recognition of financial liabilities

Extinguishment occurs when obligations are:

When a financial liability is extinguished, it is derecognized.



Discharged

OR



Cancelled

OR



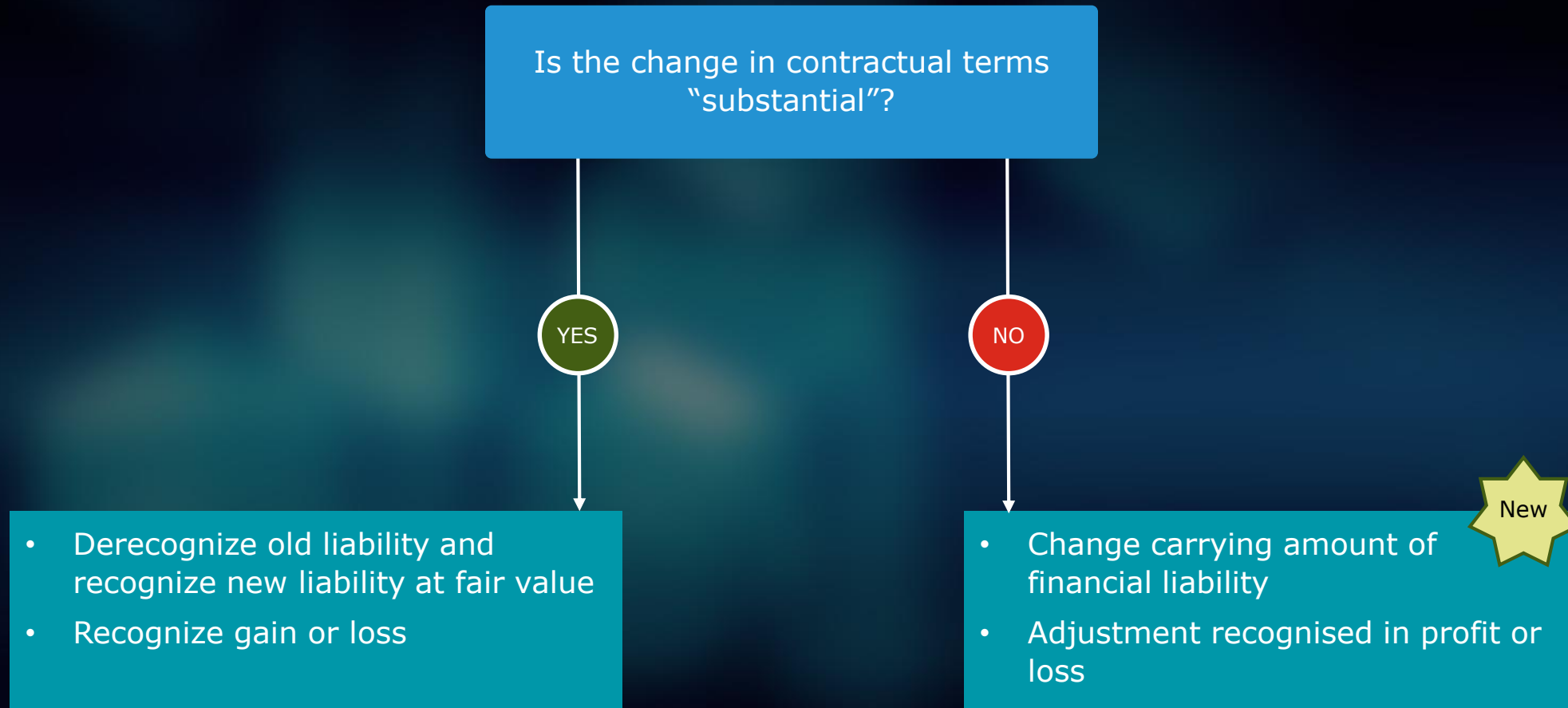
Expired



Modification of terms where the terms are **substantially different** are treated as extinguishments

Modification of financial instruments

Modification of financial liabilities



Modification of financial instruments

Determination of substantial modification – 10% test

The 10% test is required **unless** the conclusion is reached that the modification is substantial based on qualitative factors.

Discounted present value of cash flows under new terms using original effective interest rate



Discounted present value of remaining cash flows under original terms

Substantial if > 10%

- Original liability derecognized
- New liability recognized at fair value

Modification of financial instruments

Example (1/2)



Lender Corp



Borrower Corp

Original contractual terms
1 January 2014

- \$50 million loan
- 8% fixed interest rate
- 10 year maturity
- \$1 million transaction costs paid to lender corp

Modified contractual terms
1 January 2019

- Extended maturity by 3 years
- Increased interest rate to 8.5%
- \$0.5 million transaction costs
- \$49.4 million carrying amount of loan prior to modification

Accounting assessment
1 January 2019

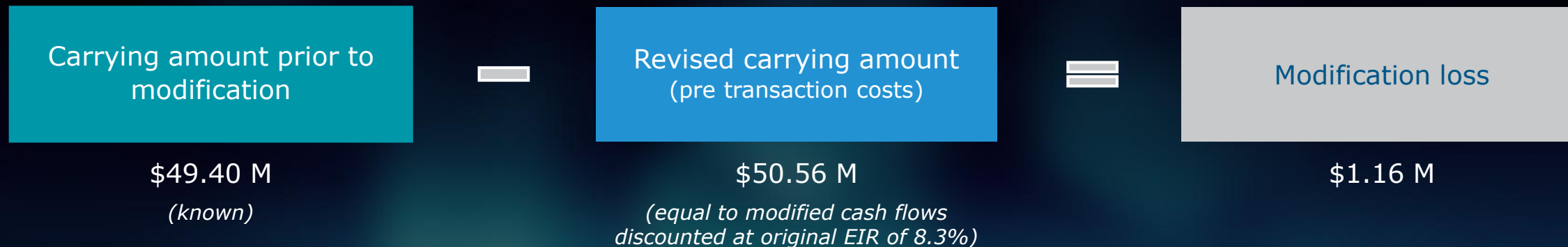
• determine if substantial modification

• qualitative assessment
• 10% test (*difference < 10%*)

• modification loss
• revised carrying amount and new EIR

Modification of financial instruments

Example (2/2)



Journal entry to record the modification loss, transaction costs and adjust the loan payable :

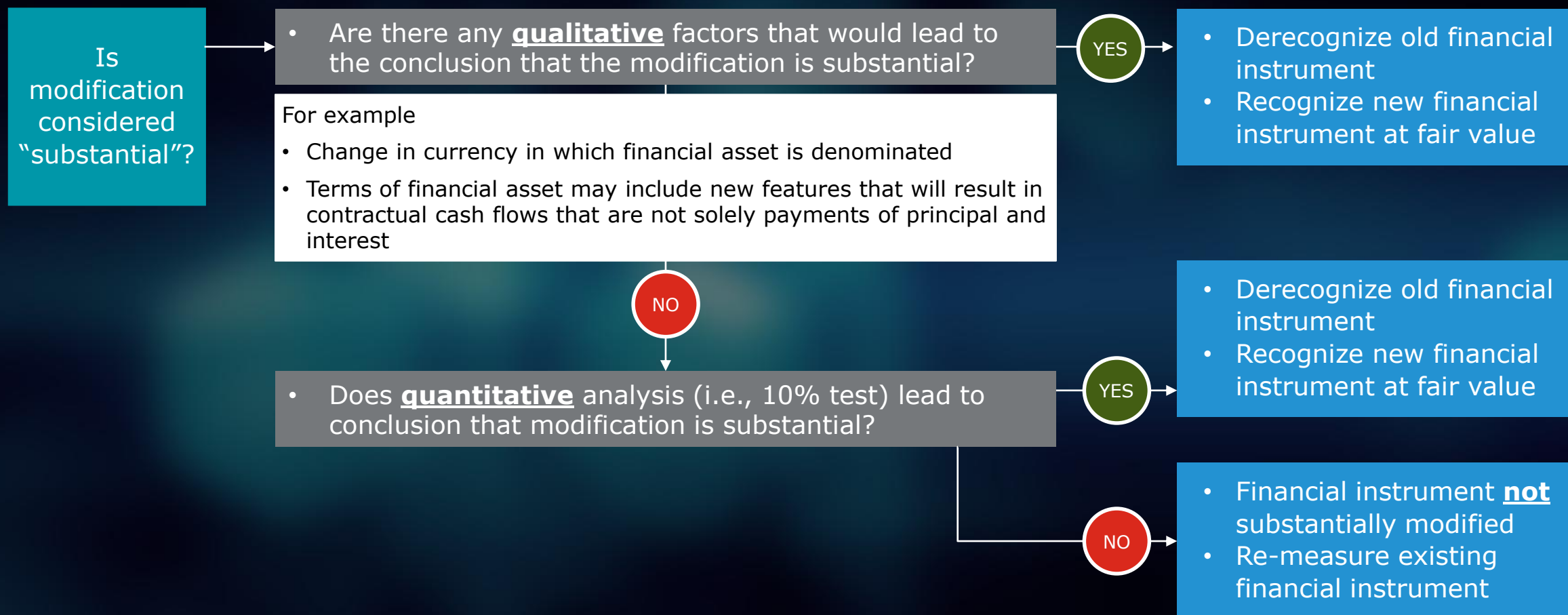
	Dr	Cr
Modification loss	\$ 1.16 M	
Loan payable		\$0.66 M
Cash (to pay for transaction costs)		\$0.50 M

The revised loan payable amount after transaction costs (\$49.40M + \$0.66M = \$50.06M) is used to calculate the new EIR of 8.48%

Modification of financial instruments

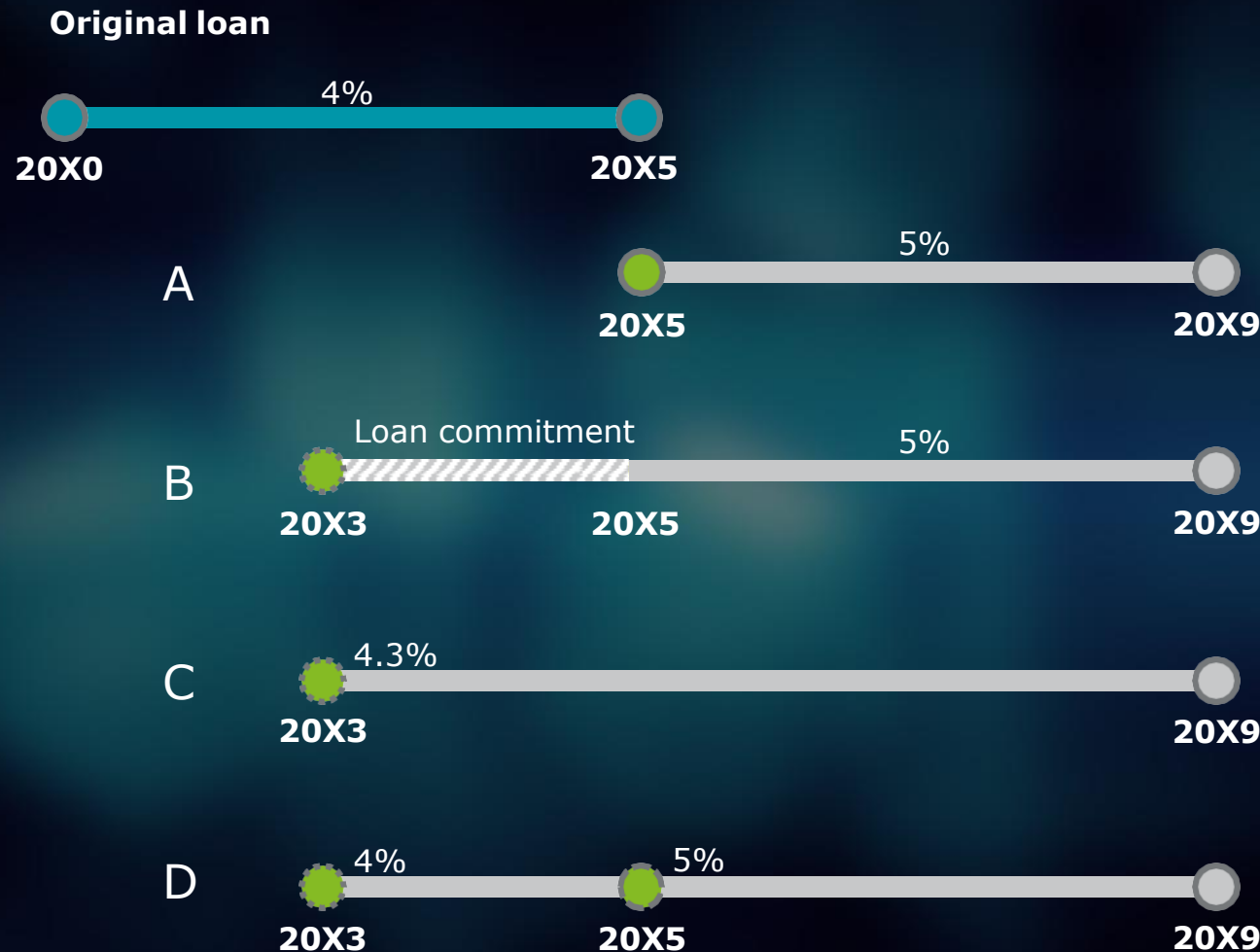
Financial assets

IFRS 9 does not provide guidance on how to assess if a modification is considered “**substantial**”



Modification of financial instruments

Derecognition vs. Modification Assessment



Analysis

20x5: New loan
(unless forced extension)

20x3: Loan commitment
20x5: New loan
(both with same initial credit risk)

20x3: Assess whether modification is substantial

20x3: Assess whether modification is substantial

Questions and insights?



Thank
you!

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